

180 Degrees Consulting Berlin e.V. is looking for a

Partnerships and Community

Manager



About 180 Degrees Consulting

180 Degrees Consulting Berlin e.V. is the Berlin branch of the [worldwide 180 Degrees Consulting network](#), the world's largest consultancy for social organizations. We train students and young professionals in human-centered design methods blended with traditional consulting tools so they can help social organizations to accelerate their social impact and become future social impact leaders.

We are looking for a volunteer **Partnerships and Community Manager** who manages and develops the 180DC alumni and partnerships networks. You will develop relationships with existing partners and foster new partnerships in order to grow our organization and improve our offerings. By developing our Partnerships Program and coming up with innovative offerings for partners, you will firmly embed 180DC within the Berlin startup, social organization and consulting ecosystem.

Responsibilities:

- Develop a strong understanding of 180DC with a focus on relevant stakeholders in Berlin
- Business Development with target groups being partners and alumni, focusing on developing new offerings and value propositions to create win-win situations for all parties involved
- Formulate and execute a strategic partnerships agenda together with the Managing Director, building on what has been done in the past and identifying new opportunities to develop all relevant aspects of the branch
- Identify and administer relevant partners for our branch and foster an ongoing dialogue with relevant stakeholders in Berlin to ensure the visibility of 180DC
- Lead and manage the alumni coordinators program to promote the Berlin branch across universities

Qualifications and Profile

- Entrepreneurial mindset, having the ability to together with other departments identify problems and opportunities and develop solutions

- Experience in working with 180 Degrees Consulting and a initial network in the Berlin ecosystem are a plus
- Excellent communication skills and capacity to be empathic as well as a high degree of professionalism and ability to represent the Branch externally
- High interest in connecting with the Berlin startup and social organization ecosystem
- Ability to commit to the execution of long-term endeavors
- On average, commit 10 hours per week to the task
- Preferably able to commit one year to the position in order to have a long-lasting impact on the future of the organization

What is in it for you?

- A opportunity to make an impact by enabling both the delivery of a high quality consulting for social organizations and startups and the development of future social impact leaders by ensuring the availability of resources and networking opportunities
- A highly versatile and responsible task with great creative freedom, enabling you to freely realize your entrepreneurial ambitions
- The opportunity to shape the trajectory of 180DC Berlin and embed into the city's start-up scene
- The opportunity to grow your personal network in the social entrepreneurship and consultancy scene and establish yourself and 180DC in one of Europe's most important startup ecosystems
- A network of over 500 alumnis and a ever expanding network of supporters and affiliates
- A "once in a lifetime" experience of being able to experiment with new formats and ideas, freely realize your entrepreneurial ambitions
- Benefit from working with a multi-disciplinary, international team of highly ambitious young professionals and students who support each other along the way and beyond

Does this sound like you? Then **get in touch with us** right away!

→ <https://www.180dc.de/apply>